

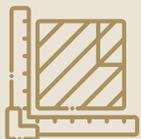
FOOD RETAIL REQUIREMENTS

M&S



WHAT ARE WE LOOKING FOR? LONDON ZONES 2 & 3

M&S



Store Size 10-18,000 sqft GIA



New build or conversions considered



Prominent sites



Dedicated or nearby car parking



Busy 7 days a week



Good access to public transport network



Freehold or leasehold considered



Zones 2, 3 and 4



Straightforward servicing arrangements



Introductory fees paid when introducing sites previously unknown



WHAT ARE WE LOOKING FOR?
LONDON ZONES 2 & 3

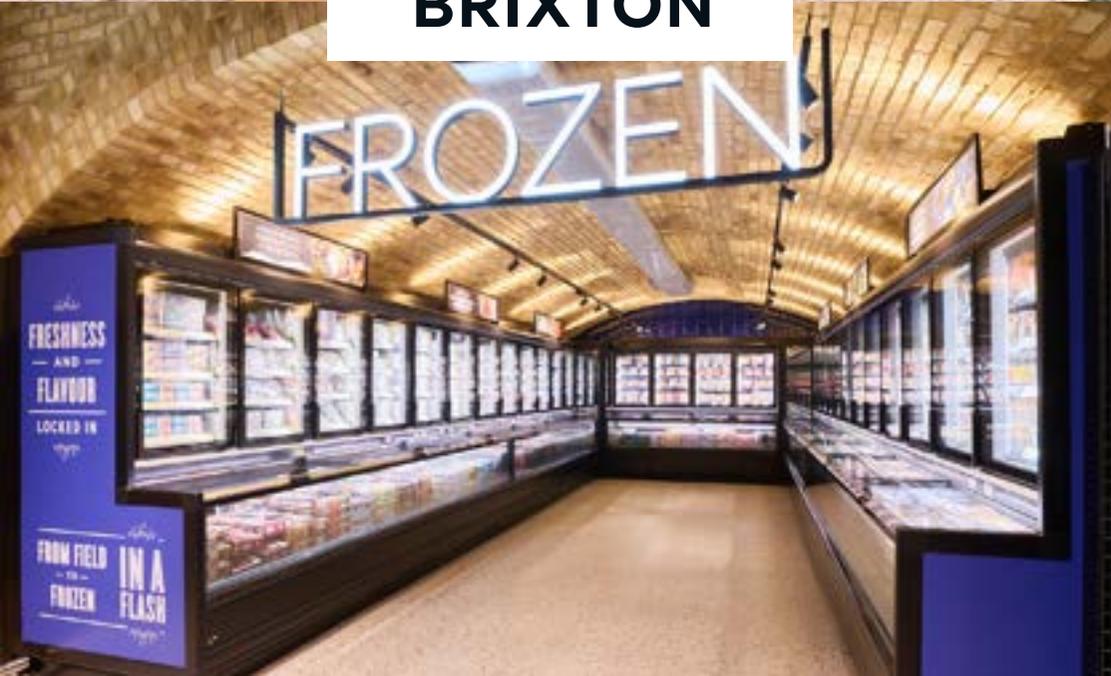
M&S



BRIXTON



SIDCUP



WHAT ARE WE LOOKING FOR? LONDON ZONES 4 ONWARDS

M&S



Store Size 18,000+
sqft GIA



Larger plots,
2+ acre site



Suburban Outer
London



Prominent, visible &
highly accessible



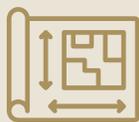
Dedicated car parking
required (c.100 spaces)



On major roads with
easy access



Freehold or
leasehold considered



Existing retail
units considered



Dedicated
servicing



Introductory fees paid
when introducing sites previously
unknown



WHAT ARE WE LOOKING FOR?

LONDON ZONES 4 ONWARDS

M&S



FRIERN BARNET



TOLWORTH



WHAT ARE WE LOOKING FOR? LONDON CONVENIENCE

M&S



Store Size 6,000+
sqft GIA



Zones 1, 2 and 3



Highly Prominent
Sites



Car Parking
not required



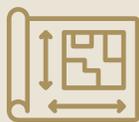
High footfall
locations throughout
the day



Immediate access
to public transport
network



Freehold or
leasehold considered



Existing retail
units considered



Office, Residential
& Tourist areas
considered

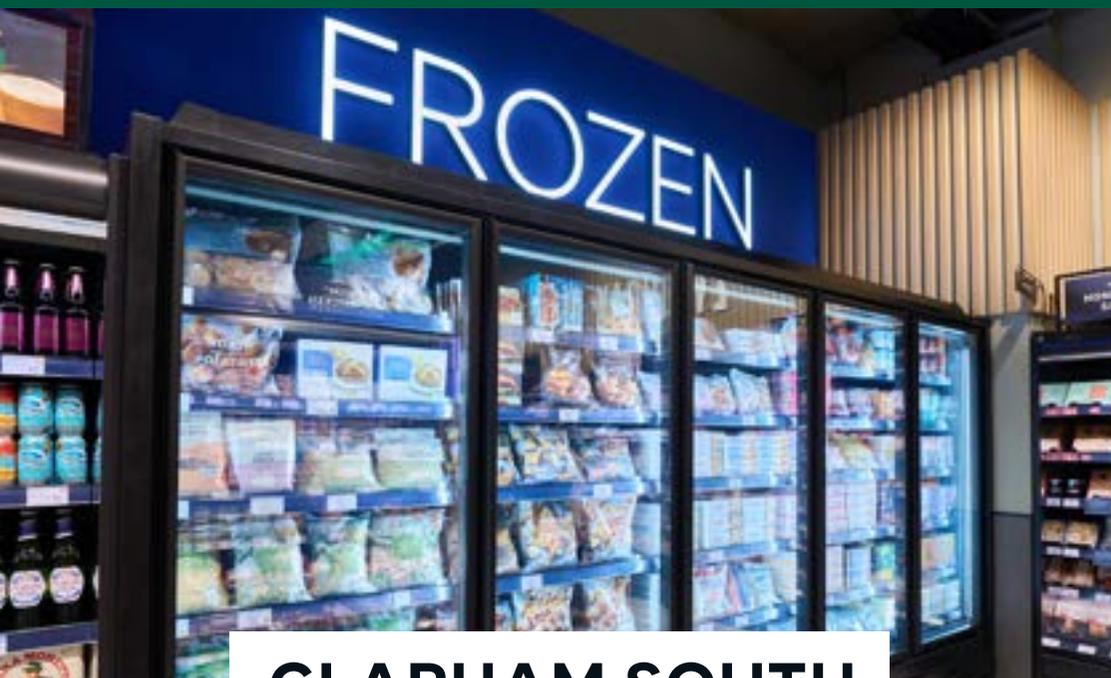


Introductory fees paid
when introducing sites previously
unknown

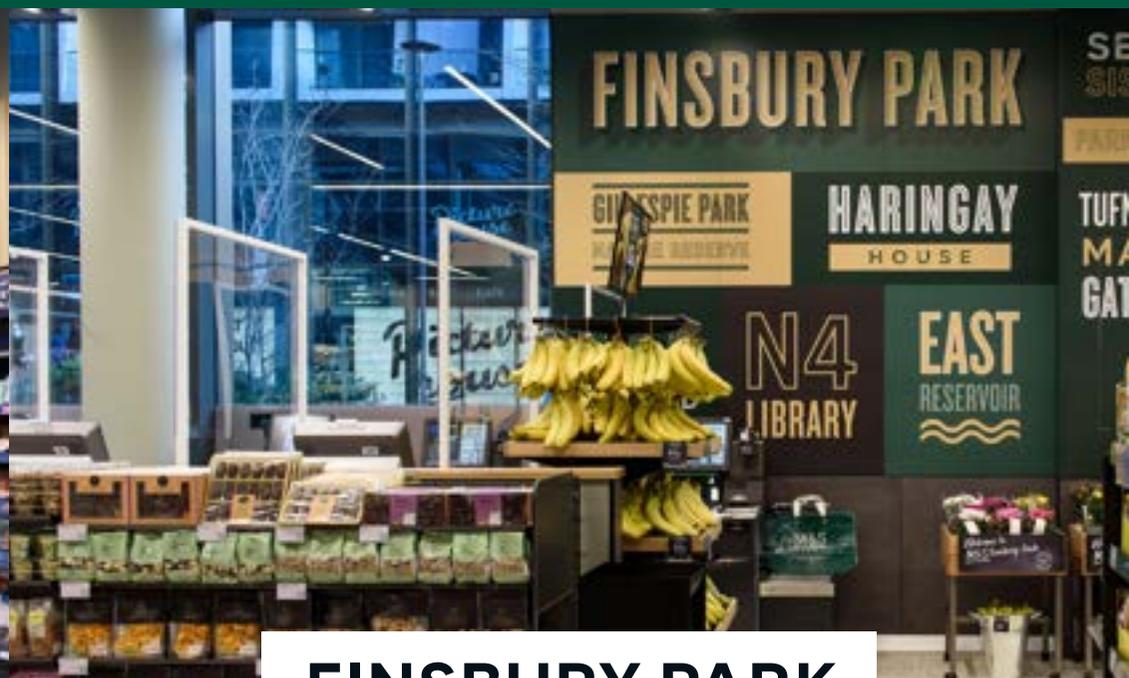


WHAT ARE WE LOOKING FOR?
LONDON CONVENIENCE

M&S



CLAPHAM SOUTH



FINSBURY PARK



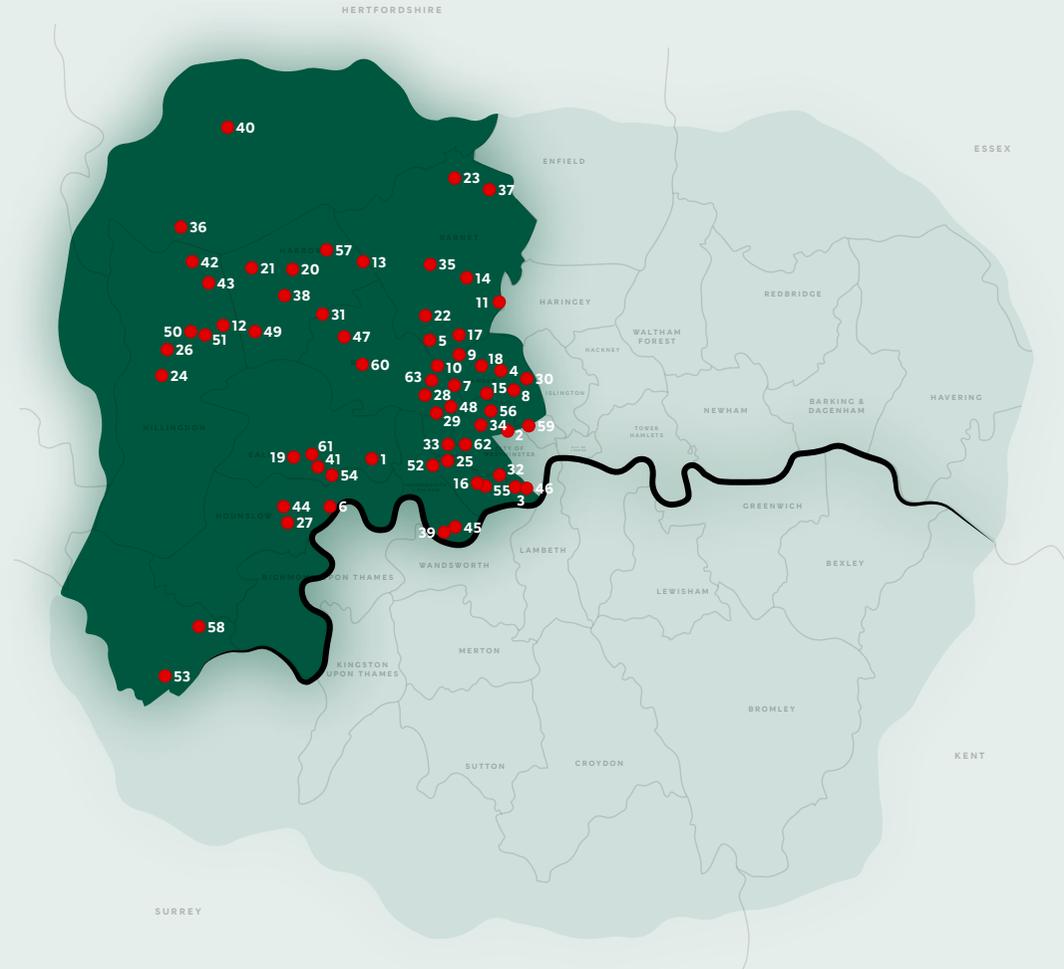
BAKERY

REQUIREMENTS

NORTH WEST AND WEST LONDON



- | | | |
|---------------------------------|---------------------------------------|------------------------------------|
| 1. Acton | 25. Holland Park | 49. Rayners Lane |
| 2. Baker Street | 26. Ickenham | 50. Ruislip |
| 3. Belgravia | 27. Isleworth | 51. Ruislip Manor |
| 4. Belsize Park | 28. Kensal Green | 52. Shepherds Bush |
| 5. Brent Cross Town | 29. Kensal Rise | 53. Shepperton |
| 6. Brentford | 30. Kentish Town | 54. South Ealing |
| 7. Brondesbury | 31. Kenton | 55. South Kensington |
| 8. Chalk Farm and Primrose Hill | 32. Knightsbridge | 56. St Johns Wood |
| 9. Childs Hill | 33. Ladbrooke Grove / Portobello Road | 57. Stanmore |
| 10. Cricklewood | 34. Maida Vale | 58. Sunbury |
| 11. East Finchley | 35. Mill Hill East | 59. Warren Street / Euston Square |
| 12. Eastcote | 36. Moor Park | 60. Wembley Stadium / Wembley Park |
| 13. Edgware | 37. New Barnet | 61. West Ealing |
| 14. Finchley | 38. North Harrow | 62. Westbourne Grove |
| 15. Finchley Road | 39. North Putney Bridge | 63. Willesden Green |
| 16. Gloucester Road | 40. North Watford | |
| 17. Golders Green | 41. Northfields | |
| 18. Hampstead | 42. Northwood | |
| 19. Hanwell | 43. Northwood Hills | |
| 20. Harrow Weald | 44. Osterley | |
| 21. Hatch End | 45. Parsons Green | |
| 22. Hendon | 46. Pimlico | |
| 23. High Barnet | 47. Preston Road | |
| 24. Hillingdon | 48. Queens Park | |



To get in touch with M&S regarding any potential sites please contact:



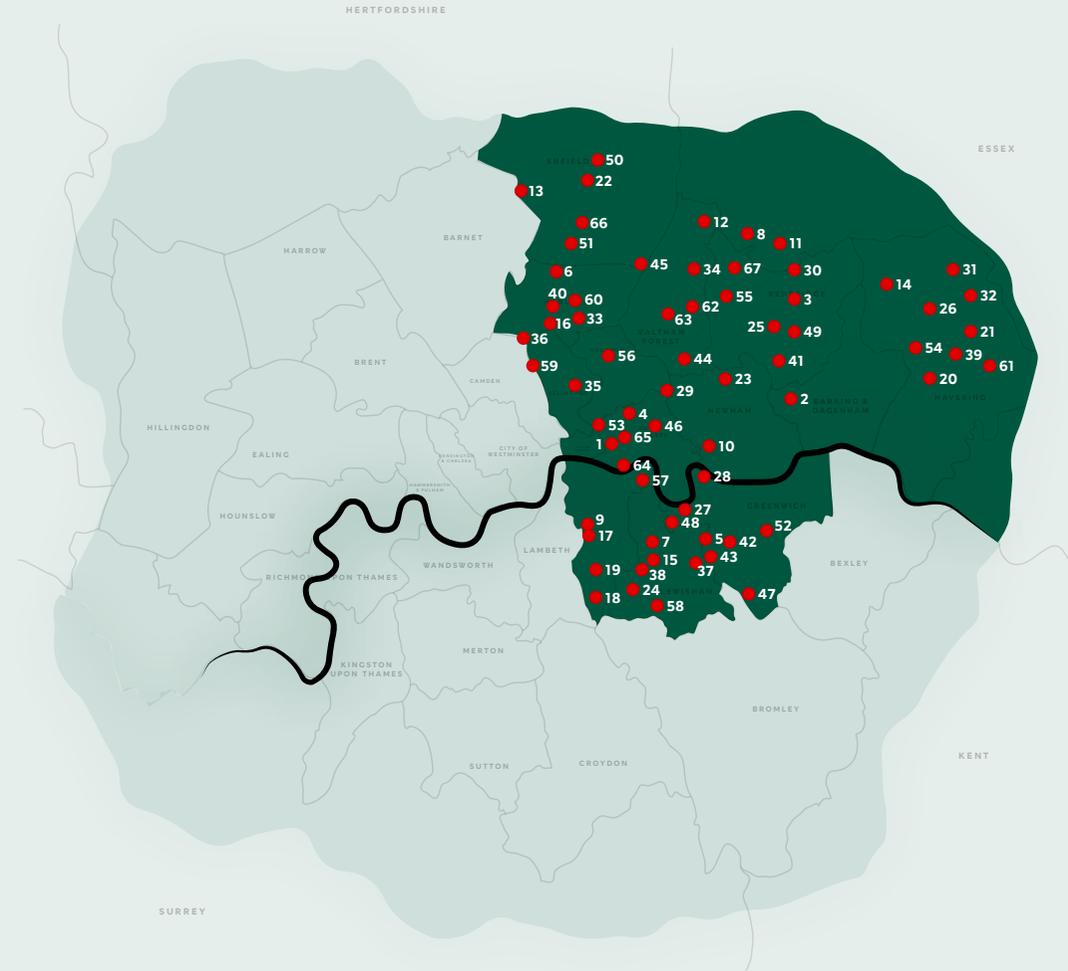
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COLIN RIMMER
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THE CITY, NORTH EAST AND INNER SOUTH EAST LONDON

- | | | |
|------------------------------------|-------------------------|------------------------------------|
| 1. Aldgate | 25. Gants Hill | 50. North Enfield |
| 2. Barking Station | 26. Cidea Park | 51. Palmers Green |
| 3. Barkingside | 27. Greenwich | 52. Shooters Hill |
| 4. Bethnal Green | 28. Greenwich Peninsula | 53. Shoreditch |
| 5. Blackheath | 29. Hackney Wick | 54. South Romford |
| 6. Bounds Green | 30. Hainault | 55. South Woodford |
| 7. Brockley | 31. Harold Hill | 56. Stoke Newington |
| 8. Buckhurst Hill | 32. Harold Wood | 57. Surrey Quays /
Canada Water |
| 9. Camberwell | 33. Harringay | 58. Sydenham |
| 10. Canning Town | 34. Highams Park | 59. Tufnell Park |
| 11. Chigwell | 35. Highbury | 60. Turnpike Lane |
| 12. Chingford | 36. Highgate | 61. Upminster |
| 13. Cockfosters | 37. Hither Green | 62. Upper Walthamstow |
| 14. Collier Row | 38. Honor Oak | 63. Walthamstow |
| 15. Crofton Park | 39. Hornchurch | 64. Wapping |
| 16. Crouch End | 40. Hornsey | 65. Whitechapel Station |
| 17. Denmark Hill | 41. Ilford Station | 66. Winchmore Hill |
| 18. Dulwich | 42. Kidbrooke | 67. Woodford |
| 19. Dulwich Village | 43. Lee | |
| 20. Elm Park | 44. Leyton | |
| 21. Emerson Park | 45. Meridian Water | |
| 22. Enfield Chase | 46. Mile End | |
| 23. Forest Gate /
Wanstead Park | 47. Mottingham | |
| 24. Forest Hill | 48. New Cross | |
| | 49. Newbury Park | |



To get in touch with M&S regarding any potential sites please contact:



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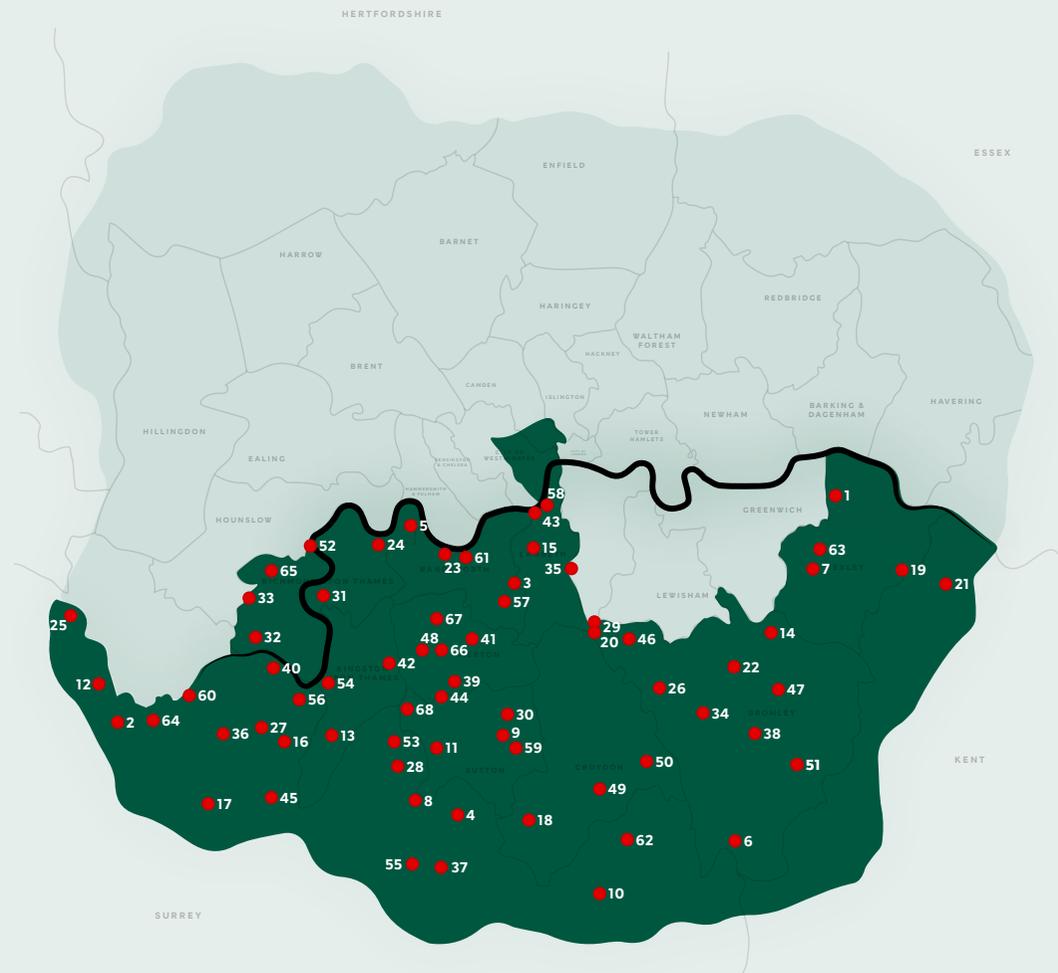


COLIN RIMMER

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SOUTH LONDON AND THE WEST END

- | | | |
|---------------------------------------|---------------------|-----------------------|
| 1. Abbey Wood | 25. Egham Hythe | 50. Selsdon |
| 2. Addlestone | 26. Elmers End | 51. South Orpington |
| 3. Balham | 27. Esher | 52. St Margarets |
| 4. Banstead | 28. Ewell | 53. Stoneleigh |
| 5. Barnes | 29. Gipsy Hill | 54. Surbiton |
| 6. Biggin Hill | 30. Hackbridge | 55. Tadworth |
| 7. Blackfen | 31. Ham | 56. Thames Ditton |
| 8. Burgh Heath | 32. Hampton | 57. Tooting Bec |
| 9. Carshalton | 33. Hanworth | 58. Vauxhall |
| 10. Caterham | 34. Hayes : Bromley | 59. Wallington |
| 11. Cheam | 35. Herne Hill | 60. Walton-on-Thames |
| 12. Chertsey | 36. Hersham | 61. Wandsworth |
| 13. Chessington | 37. Kingswood | 62. Warlingham |
| 14. Chislehurst | 38. Locksbottom | 63. Welling |
| 15. Clapham | 39. Lower Morden | 64. Weybridge |
| 16. Claygate | 40. Molesey | 65. Whitton |
| 17. Cobham | 41. Morden | 66. Wimbledon Chase |
| 18. Coulsdon | 42. New Malden | 67. Wimbledon Village |
| 19. Crayford | 43. Nine Elms | 68. Worcester Park |
| 20. Crystal Palace /
Upper Norwood | 44. North Cheam | |
| 21. Dartford | 45. Oxshott | |
| 22. East Bromley | 46. Penge | |
| 23. East Putney | 47. Petts Wood | |
| 24. East Sheen | 48. Raynes Park | |
| | 49. Sanderstead | |



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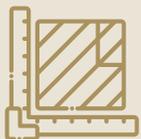
JAMIE LYONS
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COLIN RIMMER
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WHAT ARE WE LOOKING FOR? NON-LONDON

M&S



Store size
21,500+ sqft GIA



2+ acre site



Prominent and
highly visible



Dedicated car parking
required (150+ spaces)



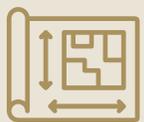
Edge of centre or
out of town



On major roads with
easy access



Freehold or leasehold
considered



Existing retail
units considered



Dedicated
servicing



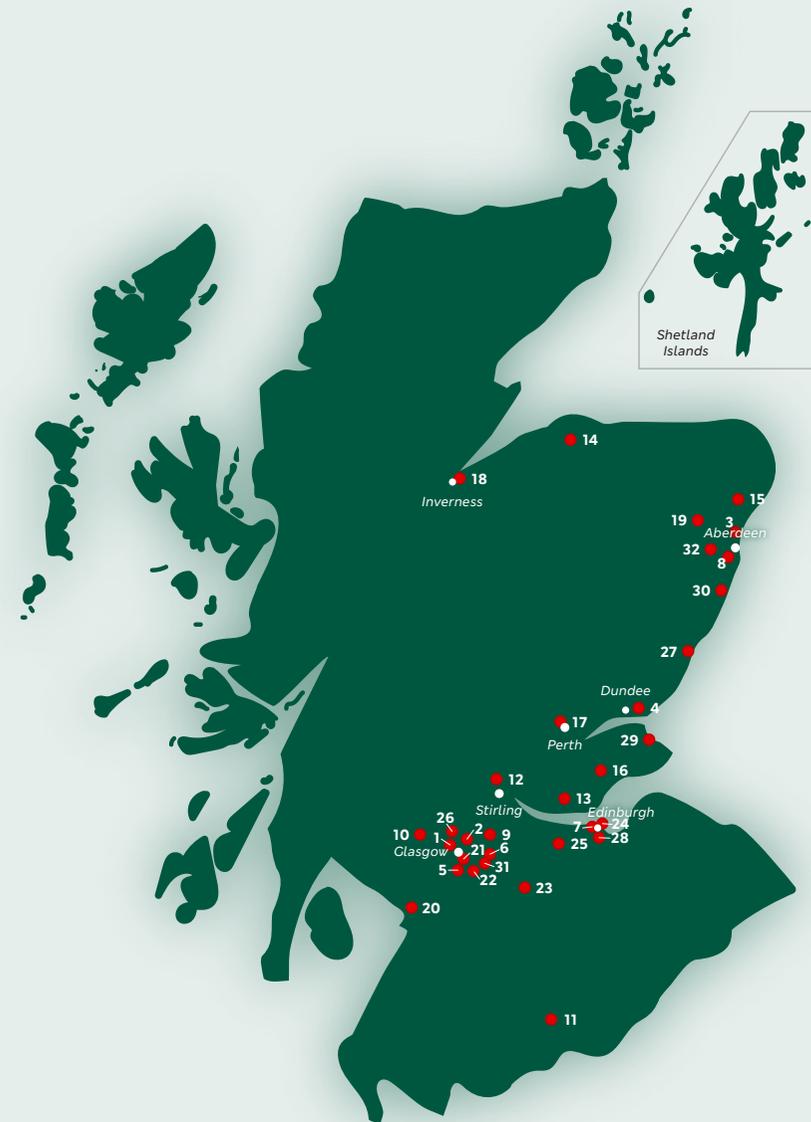
Introductory fees paid
when introducing sites previously
unknown



REQUIREMENTS SCOTLAND

M&S

1. Anniesland
2. Bishopbriggs
3. Bridge Of Don Aberdeen
4. Broughty Ferry
5. Clarkston
6. Coatbridge Faraday
7. Craigleith
8. Cults / Garthdee
9. Cumbernauld
10. Dumbarton
11. Dumfries
12. Dunblane
13. Dunfermline
14. Elgin
15. Ellon
16. Glenrothes
17. Inveralmond Perth
18. Inverness
19. Inverurie
20. Irvine
21. Kings Park Glasgow
22. Kingsgate East Kilbride
23. Lanark
24. Leith
25. Livingston
26. Milngavie
27. Montrose
28. Morningside Edinburgh
29. St Andrews
30. Stonehaven
31. Uddingston
32. Westhill



To get in touch with M&S regarding any potential sites please contact:

M&S

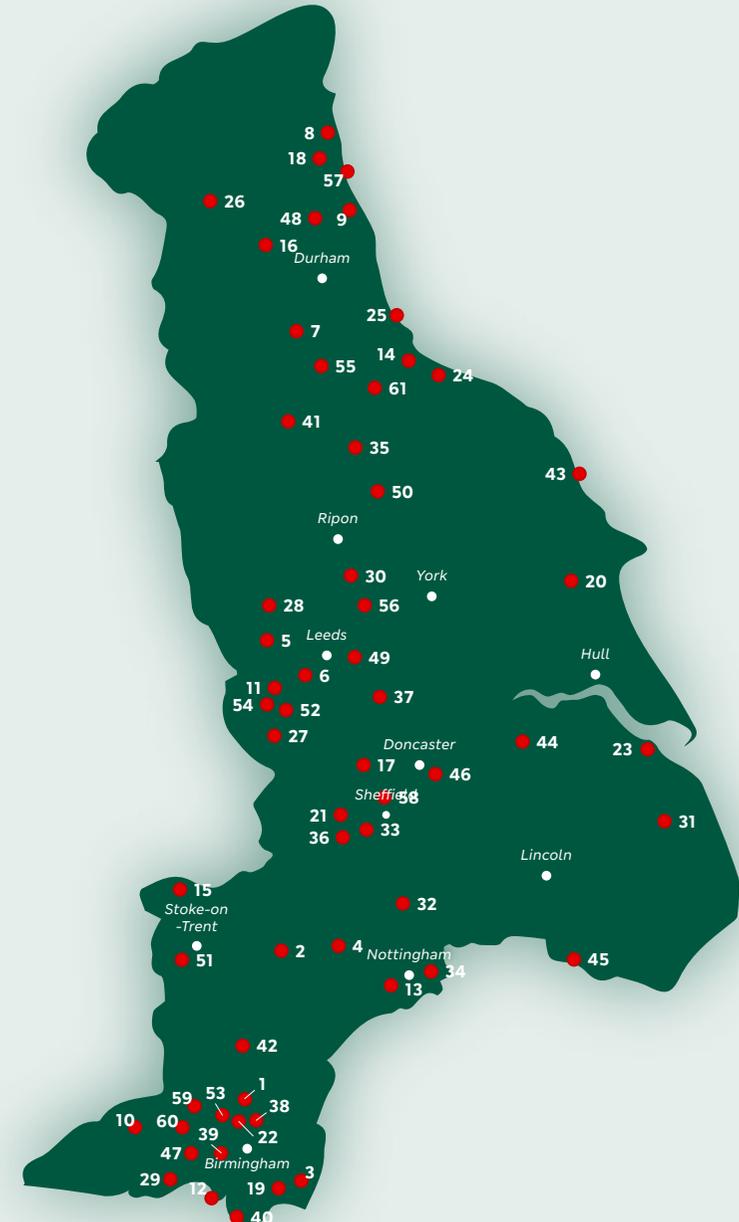
LAURA WRIGLEY

07771 652594

laura.wrigley@marks-and-spencer.com

MIDLANDS AND THE NORTH EAST

- | | | |
|-------------------------|---------------------|--------------------------|
| 1. Aldridge | 24. Guisborough | 47. Stourbridge |
| 2. Ashbourne | 25. Hartlepool | 48. Team Valley |
| 3. Balsall Common | 26. Hexham | Gateshead |
| 4. Belper | 27. Holmfirth | 49. The Springs Leeds |
| 5. Bingley | 28. Ilkley | 50. Thirsk |
| 6. Birstall | 29. Kidderminster | 51. Trentham |
| 7. Bishop Auckland | 30. Knaresborough | 52. Wakefield Rd |
| 8. Blyth / Ashington | 31. Louth | Huddersfield |
| 9. Boldon / Harton | 32. Mansfield | 53. Wednesbury |
| 10. Bridgnorth | 33. Mosborough | 54. West Huddersfield |
| 11. Brighouse | 34. Netherfield | 55. West Park Darlington |
| 12. Bromsgrove | Nottingham | 56. Wetherby |
| 13. Chilwell / Bramcote | 35. Northallerton | 57. Whitley Bay |
| 14. Cleveland | 36. Norton College | 58. Wickersley |
| Middlesbrough | Sheffield | 59. Wolverhampton |
| 15. Congleton | 37. Pontefract | 60. Wombourne |
| 16. Consett | 38. Princess Park, | 61. Yarm |
| 17. Cortonwood | Birmingham | |
| Barnsley | 39. Quinton | |
| 18. Cramlington | 40. Redditch | |
| 19. Dorridge | 41. Richmond | |
| 20. Driffield | 42. Rugeley | |
| 21. Ecclesall Road | 43. Scarborough | |
| 22. Great Barr | 44. Scunthorpe | |
| Birmingham | 45. Sleaford | |
| 23. Grimsby | 46. South Doncaster | |



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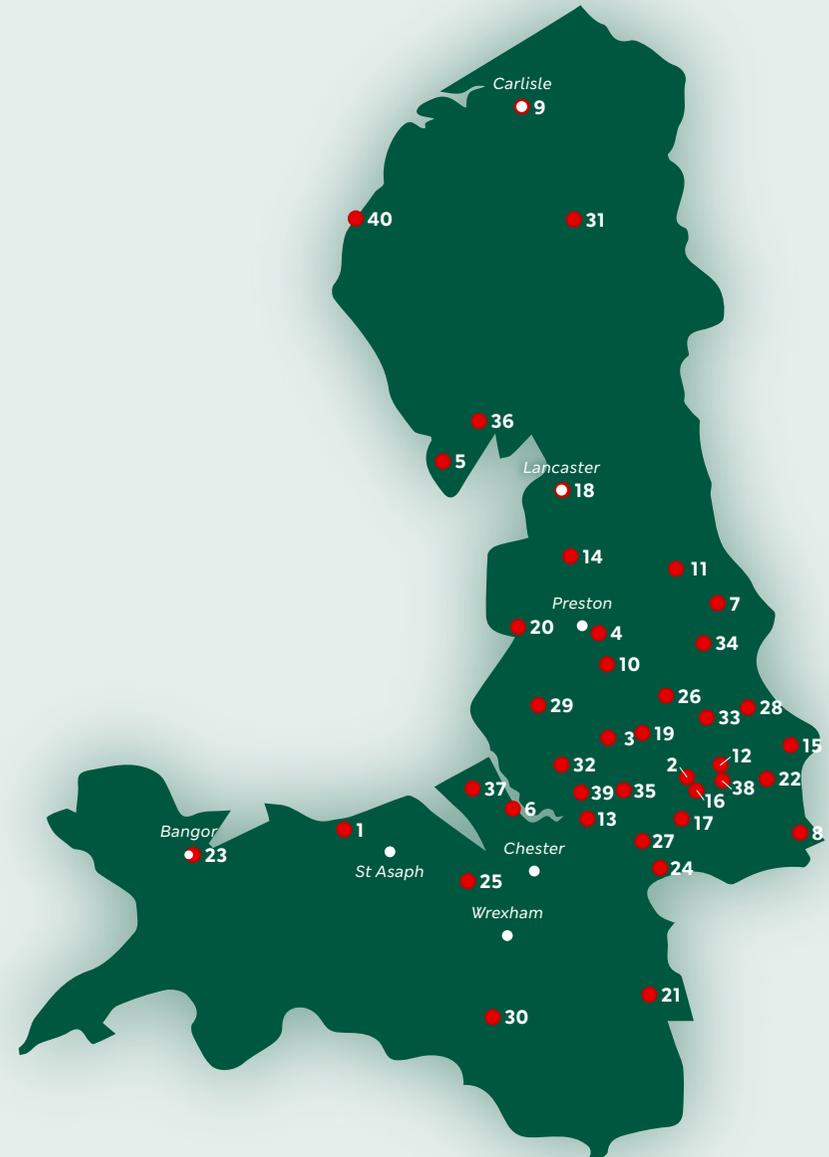
MARK HUDSON

07909 433266

mark.x.hudson@marks-and-spencer.com

NORTH WEST & NORTH WALES

- | | |
|----------------------------|-----------------------|
| 1. Abergele | 21. Market Drayton |
| 2. Altrincham | 22. Marple |
| 3. Ashton-in-Makerfield | 23. Menai / Bangor |
| 4. Bamber Bridge / Clayton | 24. Middlewich |
| 5. Barrow | 25. Mold |
| 6. Bromborough | 26. North East Bolton |
| 7. Burnley | 27. Northwich |
| 8. Buxton | 28. Oldham |
| 9. Carlisle | 29. Ormskirk |
| 10. Chorley | 30. Oswestry |
| 11. Clitheroe | 31. Penrith |
| 12. Didsbury | 32. Prescot |
| 13. Frodsham | 33. Prestwich |
| 14. Garstang | 34. Rawtenstall |
| 15. Glossop | 35. Stockton Heath |
| 16. Hale Barnes | 36. Ulverston |
| 17. Knutsford | 37. Upton |
| 18. Lancaster | 38. West Cheadle |
| 19. Leigh | 39. Widnes |
| 20. Lytham | 40. Workington |



To get in touch with M&S regarding any potential sites please contact:



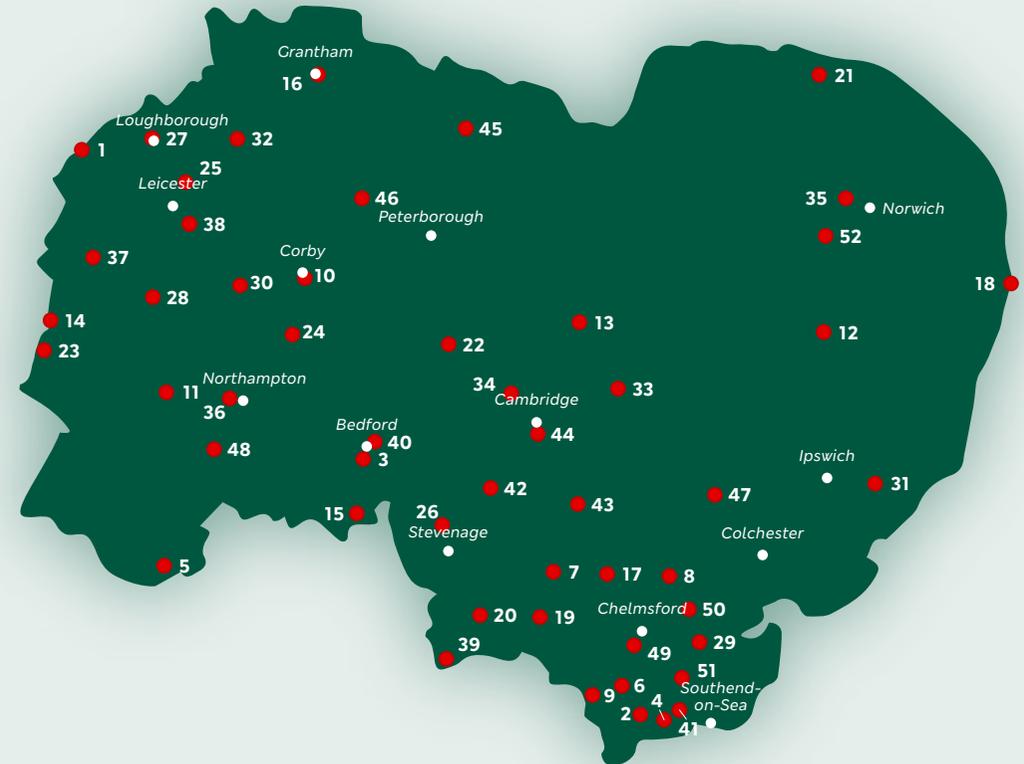
MIKE WELLING
 07388 960689
 michael.welling@marks-and-spencer.com

REQUIREMENTS

MIDLANDS AND EAST ANGLIA

M&S

1. Ashby De La Zouch
2. Basildon
3. Bedford, South
4. Benfleet/ Leigh-on-Sea
5. Bicester
6. Billericay
7. Bishop Stortford
8. Braintree
9. Brentwood
10. Corby
11. Daventry
12. Diss
13. Ely
14. Fletchamstead, Coventry
15. Flitwick
16. Grantham
17. Great Dunmow
18. Great Yarmouth
19. Harlow
20. Hertford
21. Holt/ Cromer
22. Huntington
23. Kenilworth
24. Kettering
25. Leicester, North
26. Letchworth
27. Loughborough
28. Lutterworth
29. Maldon
30. Market Harborough
31. Martlesham Heath, Ipswich
32. Melton Mowbray
33. Newmarket
34. North Cambridge
35. North Norwich
36. Northampton, West
37. Nuneaton/Hinckley (A5)
38. Oadby
39. Potters Bar
40. Putnoe - Bedford
41. Rayleigh
42. Royston
43. Saffron Walden
44. South Cambridge
45. Spalding
46. Stamford
47. Sudbury
48. Towcester
49. Westway Chelmsford
50. Witham
51. Woodham Ferrers
52. Wymondham/Cringleford



To get in touch with M&S regarding any potential sites please contact:

M&S

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M&S

MIKE DEVINE

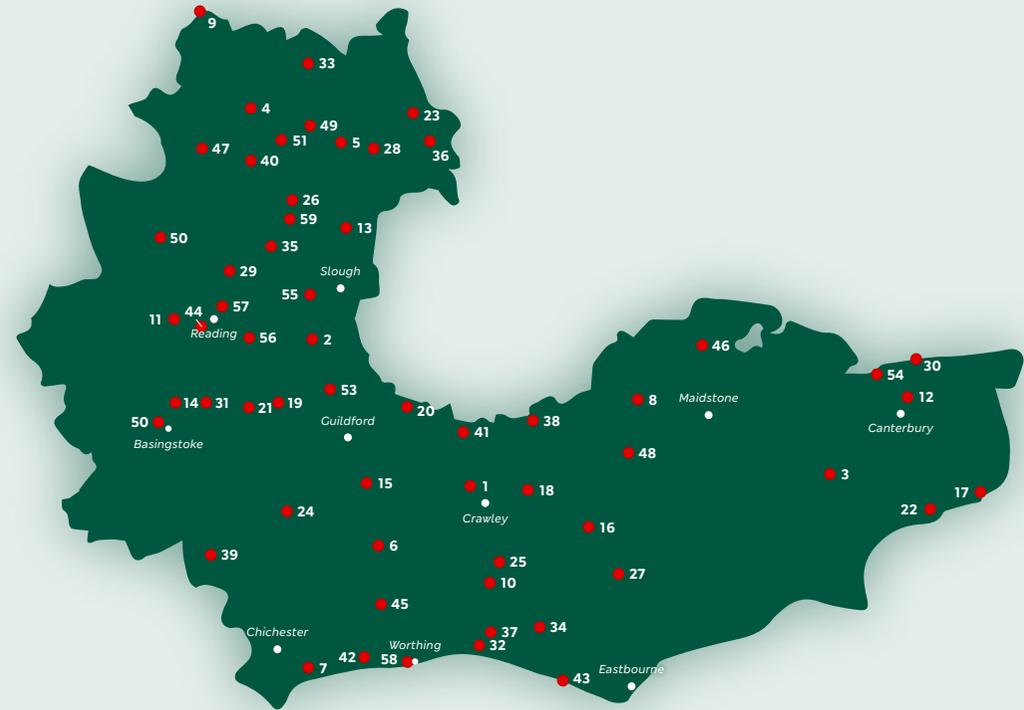
07502 943778

michael.devine@marks-and-spencer.com

REQUIREMENTS HOME COUNTIES



- | | | |
|---------------------------|-----------------------------|---------------------------|
| 1. Acorn Park Crawley | 25. Haywards Heath | 49. Tring |
| 2. Ascot/ Sunningdale | 26. Hazlemere | 50. Wallingford |
| 3. Ashford | 27. Heathfield, East Sussex | 51. Wendover |
| 4. Aylesbury | 28. Hemel Hempstead | 52. West Basingstoke |
| 5. Berkhamsted | 29. Henley-on-Thames | 53. West Woking |
| 6. Billinghurst | 30. Herne Bay | 54. Whitstable |
| 7. Bognor Regis | 31. Hook, Hampshire | 55. Windsor |
| 8. Borough Green | 32. Hove | 56. Wokingham/ Arborfield |
| 9. Buckingham | 33. Leighton Buzzard | 57. Woodley Reading |
| 10. Burgess Hill | 34. Lewes | 58. Worthing |
| 11. Calcot Reading | 35. Marlow | 59. Wycombe Marsh |
| 12. Canterbury | 36. Marshalswick, St Albans | |
| 13. Chalfont St Peter | 37. North Brighton | |
| 14. Chineham, Basingstoke | 38. Oxted | |
| 15. Cranleigh | 39. Petersfield | |
| 16. Crowborough | 40. Princes Risborough | |
| 17. Dover | 41. Reigate | |
| 18. East Grinstead | 42. Rustington | |
| 19. Farnborough | 43. Seaford | |
| 20. Fetcham/ Leatherhead | 44. South Reading | |
| 21. Fleet | 45. Storrington | |
| 22. Folkestone | 46. Strood SF | |
| 23. Harpenden | 47. Thame | |
| 24. Haslemere | 48. Tonbridge | |



To get in touch with M&S regarding any potential sites please contact:



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REQUIREMENTS

SOUTH WEST & SOUTH WALES

M&S

- | | | |
|---------------------|--------------------------------|------------------------------|
| 1. Abergavenny | 27. Falmouth | 50. Porthcawl |
| 2. Aberystwyth | 28. Ferndown | 51. Portishead |
| 3. Andover | 29. Frome | 52. Radstock/Midsomer Norton |
| 4. Bath, West | 30. Gillingham | 53. Ringwood/Verwood |
| 5. Bishops Waltham | 31. Gloucester Brockworth | 54. St Austell |
| 6. Blandford Forum | 32. Headington | 55. Stroud / Nailsworth |
| 7. Bodmin | 33. Henleaze | 56. Summertown |
| 8. Bridgend | 34. Honiton | 57. Talbot Green |
| 9. Bridgwater | 35. Ilminster | 58. Teignmouth |
| 10. Bridport | 36. Imperial, Bristol | 59. Tiverton |
| 11. Broadstone | 37. Llanishen, Cardiff | 60. Trowbridge |
| 12. Caerphilly | 38. Locks Heath/Fareham | 61. Warminster |
| 13. Carmarthen | 39. Lyme Regis/Axminster (A35) | 62. Waterlooville |
| 14. Chandler's Ford | 40. Marlborough | 63. Wellington |
| 15. Chepstow | 41. Monmouth | 64. Wells |
| 16. Chippenham | 42. Mumbles | 65. Weston Super Mare |
| 17. Chipping Norton | 43. North Dorchester | 66. Winscombe |
| 18. Cirencester | 44. North Neath | 67. Witney |
| 19. Clevedon | 45. Portsmouth | 68. Yate |
| 20. Cwmbran | 46. Penarth | |
| 21. Devizes | 47. Pentwyn | |
| 22. Dursley | 48. Plymstock/ Sherford | |
| 23. East Exeter | 49. Pontarddulais | |
| 24. Emersons Green | | |
| 25. Evesham | | |
| 26. Exmouth | | |

To get in touch with M&S regarding any potential sites please contact:

M&S

NATHAN SINCLAIR

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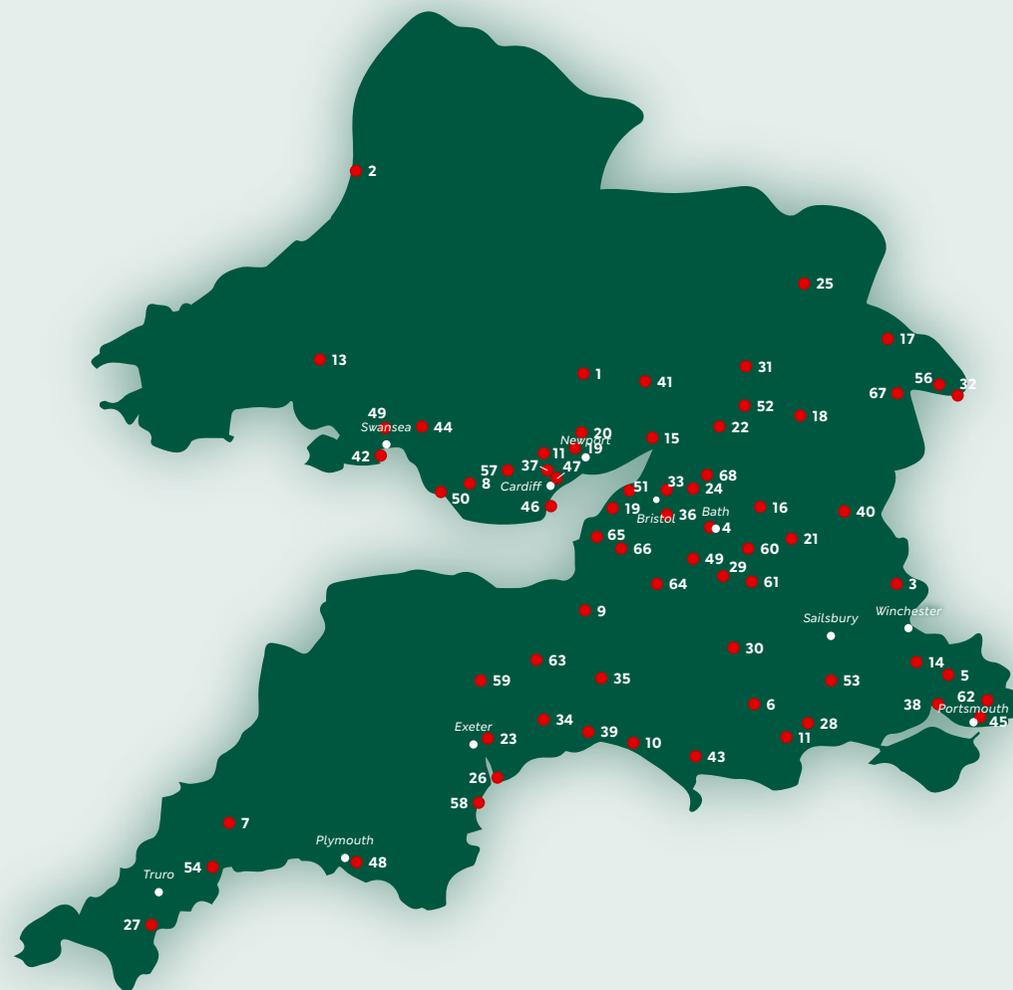
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M&S

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M&S